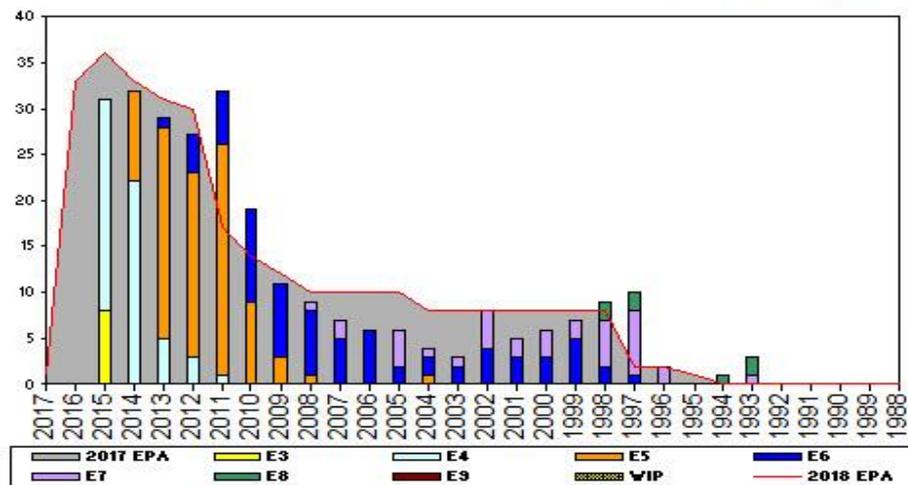




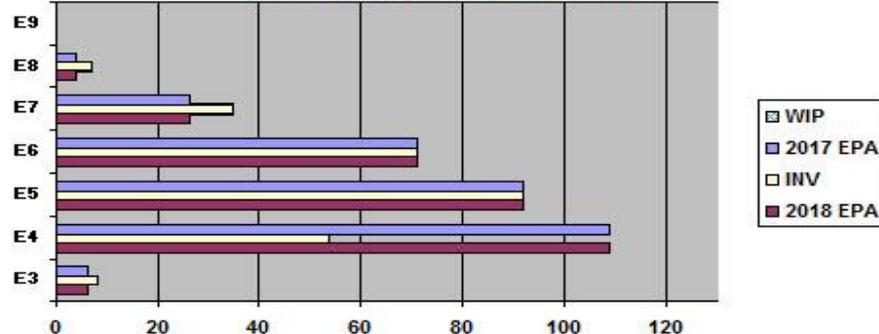
B515 (CTI) Community Manager/Technical Advisor MCPO(IW/NAC/SG) Jeffrey P. Salazar



CTI (Latin/South America) - B515



EPA by Paygrade vs Inventory



Sea Shore Flow

| TOUR | SEA | SHORE |
|------|-----|-------|
| 1ST | 0 | 0 |
| 2ND | 0 | 0 |
| 3RD | 0 | 0 |
| 4TH | 0 | 0 |
| 5TH | 0 | 0 |
| 6TH | 0 | 0 |
| 7TH | 0 | 0 |

FORCE STRUCTURE MANNING TO BA

| PG | SEA | INV | BA | SHORE | INV | BA | SEA + SHORE | TOTAL INV | TOTAL BA |
|--------------|--------------|-----------|-----------|--------------|------------|------------|--------------|------------|------------|
| E1-3 | 0.0% | 0 | 5 | 0.0% | 7 | 0 | 140.0% | 7 | 5 |
| E4 | 38.5% | 5 | 13 | 53.3% | 49 | 92 | 51.4% | 54 | 105 |
| E5 | 100.0% | 24 | 24 | 103.2% | 64 | 62 | 102.3% | 88 | 86 |
| E6 | 100.0% | 19 | 19 | 106.3% | 51 | 48 | 104.5% | 70 | 67 |
| E7 | 133.3% | 8 | 6 | 150.0% | 27 | 18 | 145.8% | 35 | 24 |
| E8 | 0.0% | 0 | 0 | 150.0% | 6 | 4 | 150.0% | 6 | 4 |
| E9 | 0.0% | 0 | 0 | 0.0% | 0 | 0 | #Num! | 0 | 0 |
| Total | 83.6% | 56 | 67 | 91.1% | 204 | 224 | 89.3% | 260 | 291 |

ADV OPP.

| | E1-3 | E4 | E5 | E6 | E7 | E8 | E9 |
|----------|------|---------|--------|--------|--------|--------|-------|
| All-Navy | TIR | 29.0% | 16.6% | 11.6% | 20.8% | 11.5% | 13.8% |
| CTI | TIR | 100.00% | 15.00% | 80.00% | 11.76% | 14.29% | 0.00% |

Zone Information

| | ZONE A | ZONE B | ZONE C | ZONE D | ZONE E | ALL ZONES |
|---------------|--------|---------|---------|---------|---------|-----------|
| FY17 Manning: | 90.0% | 89.0% | 55.0% | 94.0% | 120.0% | 86.7% |
| FYTD RE Rate: | 25.00% | 100.00% | 100.00% | 100.00% | 100.00% | 70.00% |
| FY18 Manning: | 90.0% | 89.0% | 55.0% | 94.0% | 120.0% | 86.7% |

NOTES

- No convert-out opportunity.
- E4 & below convert-in opportunities to Spanish are available for YGs 2013-2015.
- RC to AC opportunity available for YGs 2003-2007.

Convert-in applicants must have ASVAB line scores of GS+MK+VE=165, DLAB of 110, be eligible for TS/SCI security clearance, and screen for SSBI prior to being accepted into the rate.

| | E1-3 | E4 | E5 | E6 | E7 | E8 | E9 | TOTAL |
|---------------------|------|-----|------|------|------|------|----|-------|
| % INV to FY17 EPA | 133% | 50% | 100% | 100% | 135% | 175% | 0% | 87% |
| EPA (FY17) | 6 | 109 | 92 | 71 | 26 | 4 | 0 | 308 |
| INVENTORY | 8 | 54 | 92 | 71 | 35 | 7 | 0 | 267 |
| EPA (FY18) | 6 | 109 | 92 | 71 | 26 | 4 | 0 | 308 |
| % INV to FY18 EPA | 133% | 50% | 100% | 100% | 135% | 175% | 0% | 87% |
| INV +WIP / FY17 EPA | | | | | | | | |
| INVENTORY | | | | | | | | |
| INV +WIP / FY18 EPA | | | | | | | | |

← E-3 and Below WIP